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**EXPRESSION OF INTEREST FOR PROVIDING FACILITY MANAGEMENT,  
SERVICES AT CAIRN, OIL & GAS, GURGAON**

Cairn, Oil & Gas, a vertical of Vedanta Limited is an active explorer, developer, and operator of oil and gas fields across India. Currently, Cairn, Oil & Gas has few exploration blocks and producing assets in Rajasthan, Ravvaand Cambay.

With this EOI, Cairn, Oil & Gas intends to short list names of experienced contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in Competitive Bidding Process for provision of integrated facility management at Cairn, Oil & Gas, Gurgaon for a period of three years.

The scope broadly includes the following:

1. Provision of Housekeeping Services for facilities such as office buildings
2. Provision of Pest control and waste management (Collection & Disposal) services.
3. Provision of facility maintenance services like plumbing, carpentry, electric work, repair and Maintenance, horticulture, O& M services of ETP & STP.

Following are pre-qualification criteria for bidding for this tender:

1. Minimum 5 years of experience as Operators/Contractors in providing facility management services
2. Bidder shall provide details of major contracts executed (facility management services and housekeeping services) in each of the preceding five years along with the completion/feedback certificate.
3. Turnover of the vendor for the immediately preceding two (2) financial years should be equal to or more than the estimated average annual contract value.
4. Positive net worth in each of the immediately preceding two (2) financial years
5. Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.6

In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

Also, note:

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- iv. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial

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statement should not be older than 18 months on the date of submission of response to Expression of interest

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the ["Evince Interest"](#) link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within seven (7) days of publication of this EOI.

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